



## **AGENDA**

### **FOR STRATEGIC AND INTERNATIONAL PARTNERSHIPS SUB COMMITTEE MEETING TO BE HELD ON**

**12 NOVEMBER 2019 AT CONCLUSION OF CEO REVIEW COMMITTEE**

**IN COMMITTEE ROOMS, 12 JAMES STREET, SALISBURY**

#### **MEMBERS**

Cr G Reynolds (Chairman)  
Mayor G Aldridge (ex officio)  
Cr K Grenfell  
Cr N Henningsen  
Cr P Jensen  
Cr D Proleta (Deputy Chairman)  
Cr J Woodman

#### **REQUIRED STAFF**

Chief Executive Officer, Mr J Harry  
General Manager City Development, Mr T Sutcliffe  
General Manager Community Development, Ms P Webb  
Manager Economic Development & Urban Policy, Mr G Ratsch  
PA to General Manager Community Development, Mrs B Hatswell

#### **APOLOGIES**

#### **LEAVE OF ABSENCE**

#### **PRESENTATION OF MINUTES**

Presentation of the Minutes of the Strategic and International Partnerships Sub Committee Meeting held on 12 August 2019.

#### **REPORTS**

SIPSC1	Future Reports for the Strategic and International Partnerships Sub Committee .....	7
SIPSC2	2019 China Delegation Visit to Linyi .....	9

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**OTHER BUSINESS**

**CLOSE**



**MINUTES OF STRATEGIC AND INTERNATIONAL PARTNERSHIPS SUB  
COMMITTEE MEETING HELD IN COMMITTEE ROOMS, 12 JAMES STREET,  
SALISBURY ON**

**12 AUGUST 2019**

**MEMBERS PRESENT**

Mayor G Aldridge (ex officio)  
Cr K Grenfell  
Cr N Henningsen  
Cr P Jensen  
Cr D Proleta (Deputy Chairman)  
Cr J Woodman

**OBSERVERS**

Cr L Braun

**STAFF**

Chief Executive Officer, Mr J Harry  
General Manager City Development, Mr T Sutcliffe  
A/General Manager Community Development, Ms V Haracic  
Senior Social Planner, Ms J Douglas  
Manager Governance, Mr M Petrovski  
Governance Support Officer, Ms K Boyd

The meeting commenced at 7.40pm.

The Deputy Chairman welcomed the members, staff and the gallery to the meeting.

**APOLOGIES**

An apology was received from Cr G Reynolds (Chairman).

**LEAVE OF ABSENCE**

Nil

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## PRESENTATION OF MINUTES

Moved Cr J Woodman  
Seconded Cr P Jensen

The Minutes of the Strategic and International Partnerships Sub Committee Meeting held on 08 April 2019, be taken and read as confirmed.

**CARRIED**

## REPORTS

### **SIPSC1 Future Reports for the Strategic and International Partnerships Sub Committee**

Moved Cr K Grenfell  
Seconded Cr P Jensen

1. The information be received.

**CARRIED**

### **SIPSC2 Terms of Reference Review and Knowledge Transfer Opportunities**

Moved Cr N Henningsen  
Seconded Cr K Grenfell

1. That this report be received.
2. That the amended Terms of Reference as contained in Attachment 1 to this report (Item No. SIPSC2, Strategic and International Partnerships Sub Committee, 12/08/2019) be endorsed to include the following changes:
  - a. Inclusion of “identify opportunities for the City of Salisbury to encourage knowledge transfer across economic, community, cultural and environmental themes” as an objective in the Purpose section.
  - b. Removal of non-voting members in the Membership section.
  - c. Increasing the duration of the chairman and deputy chairman roles from 12 months to 24 months.
  - d. Removing reference to non-voting members from the Quorum section.
  - e. A refinement of the purpose to distinguish formal Sister City/Friendship City relationships from other types of relationship opportunities such as knowledge transfer, cultural exchange and economic development.
  - f. Including more direct reference to investment attraction under economic development.

**CARRIED**

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**SIPSC3 Future Delegations to Mobara**

Moved Mayor G Aldridge  
Seconded Cr N Henningsen

1. That this report be received and noted.
2. That the cycle of future delegations is amended in accordance with the proposal presented by the City of Mobara, as follows:
  - a. The next scheduled delegation by the City of Mobara to the City of Salisbury to occur in 2021;
  - b. The next scheduled delegation by the City of Salisbury to the City of Mobara to occur in 2023.

**CARRIED**

**SIPSC4 City of Salisbury visit to Linyi - Update**

Moved Mayor G Aldridge  
Seconded Cr N Henningsen

1. That this information be received.

**CARRIED**

**OTHER BUSINESS**

Nil

The meeting closed at 8.06pm.

CHAIRMAN.....

DATE.....



<b>ITEM</b>	SIPSC1 <b>STRATEGIC AND INTERNATIONAL PARTNERSHIPS SUB COMMITTEE</b>
<b>DATE</b>	12 November 2019
<b>HEADING</b>	Future Reports for the Strategic and International Partnerships Sub Committee
<b>AUTHOR</b>	Michelle Woods, Projects Officer Governance, CEO and Governance
<b>CITY PLAN LINKS</b>	4.3 Have robust processes that support consistent service delivery and informed decision making.
<b>SUMMARY</b>	This item details reports to be presented to the Strategic and International Partnerships Sub Committee as a result of a previous Council resolution. If reports have been deferred to a subsequent month, this will be indicated, along with a reason for the deferral.

**RECOMMENDATION**

1. The information be received.

**ATTACHMENTS**

There are no attachments to this report.

**1. BACKGROUND**

- 1.1 A list of resolutions requiring a future report to Council is presented to each sub committee and standing committee for noting.

**2. CONSULTATION / COMMUNICATION**

- 2.1 Internal
  - 2.1.1 Report authors and General Managers.
- 2.2 External
  - 2.2.1 Nil.

**3. REPORT**

3.1 At the time of preparing this report, there are currently no resolutions of Council requiring a further report to be presented to the Strategic and International Partnerships Sub Committee.

**4. CONCLUSION / PROPOSAL**

4.1 Future reports for the Strategic and International Partnerships Sub Committee have been reviewed and at this point in time there are none that require a subsequent report to be presented.

**CO-ORDINATION**

Officer:	EXECUTIVE GROUP	GMCD
Date:	04/11/19	04/11/19



<b>ITEM</b>	SIPSC2		
	<b>STRATEGIC AND INTERNATIONAL PARTNERSHIPS SUB COMMITTEE</b>		
<b>DATE</b>	12 November 2019		
<b>PREV REFS</b>	SIPSC	SIPSC4	12/08/2019
<b>HEADING</b>	2019 China Delegation Visit to Linyi		
<b>AUTHOR</b>	John Harry, Chief Executive Officer, CEO and Governance		
<b>CITY PLAN LINKS</b>	1.3 Have a thriving business sector that supports community wellbeing, is globally oriented and creates job opportunities. 4.1 Strengthen partnerships that enable us to better address our community's priorities.		
<b>SUMMARY</b>	This report provides a summary of the visit to Linyi in October 2019		

### RECOMMENDATION

1. Note the contents of the report.
2. The Mayor's office formally write to the Mayor of Linyi expressing our appreciation for their invitation to attend their conference and seek information regarding their possible visit to Salisbury in 2020.
3. The Mayor's office formally acknowledge and thank the SA Branch of the Australian China Business Council and in particular their President, Mr Sean Keenihan, for their invaluable support to the delegation and to the City of Salisbury.
4. The Administration review and consider the opportunities discussed during the delegation and provide periodic reports on their progress to the Strategic and International Partnerships Sub-Committee

### ATTACHMENTS

This document should be read in conjunction with the following attachments:

1. Memorandum of Understanding
2. Mayor Aldridge Report on China Delegation 2019
3. Cr Reynolds Report on China Delegation 2019
4. NAWMA Fact Sheet

### 1. BACKGROUND

- 1.1 The Linyi Municipal Government extended an invitation for the Mayor and a small delegation to attend the Shandong International Sister Cities Cooperation and Development Conference in Jinan on 15 & 16 October 2019 and attend the China (Linyi) Cooperation and Exchange Forum from 17 - 20 October 2019.

- 1.2 At its meeting on 24 April 2019, Council resolved that:
- 1.2.1 *the invitation from the Linyi Municipal Government to send 2-3 people to the Shandong International Sister Cities Cooperation and Development Conference in Jinan on 15 & 16 October 2019 and attend the China (Linyi) Cooperation and Exchange Forum from 17 - 20 October 2019 be accepted.*
  - 1.2.2 *the Mayor, the Chairperson of the Strategic and International Partnerships Sub-Committee, and the Chief Executive Officer be endorsed as Council's representatives.*
  - 1.2.3 *the City of Salisbury cover the cost of international travel for attendance from the existing Sister Cities budget line.*
  - 1.2.4 *The CEO explore the opportunity of increasing the delegation with the Government of Linyi by 2, with representation of appropriate business associations based in South Australia.*
  - 1.2.5 *That subsequent to this visit, a report be presented to Council highlighting identified opportunities to build the economic elements of the Linyi relationship around technical and knowledge transfer and to develop a cultural component.*
- 1.3 This report provides summary details of the delegation to the Shandong Province Sister City Conference and Linyi Trade and Sister City Conference visit to Linyi.

## **2. CONSULTATION / COMMUNICATION**

- 2.1 External
  - 2.1.1 Northern Adelaide Waste Management Authority

## **3. REPORT**

- 3.1 The City of Salisbury visited Linyi and Shandong in October at the invitation of the Linyi Municipal Government.
- 3.2 In line with Council's resolution, a request to expand the delegation to include two business representatives was supported by the Linyi Municipal Government. In addition to Council's representatives, the delegation included Mr Sean Keenihan, SA President of the Australia China Business Council, and the Chief Executive Officer Mr Adam Faulkner and Resource Recovery Manager Mr Danial Dunn of NAWMA.
- 3.3 The City of Salisbury's acceptance of the invitation from Linyi City was predicated on the basis of exploring economic and business opportunities that could have long term benefit for both Linyi and the City of Salisbury. As a consequence the discussions with Linyi officials focused on the below themes/matters.
- 3.4 The City of Salisbury has identified proposed themes for discussion, which include:
  - 3.4.1 *Topic – Engagement with other Sister Cities within Shandong Province and enhance existing relationship with Linyi City on the basis of the presence of a new Mayor of Linyi:* Throughout the various forums both in Jinan and Linyi, the Mayor and Cr Reynolds made presentations and

responded to other cities and media interest regarding City of Salisbury. As reflected in the Attachments the presence of Salisbury was highly valued and acknowledged by key host Provincial and City presenters. The opportunity afforded to the Mayor to make formal presentations during the Linyi International Cooperation and Exchange Meeting further enhanced the positioning of Salisbury. These existing relationships that we have with Linyi formulated in November 2015 was further reiterated and enhanced with the signing of a MOU between the Mayor of Salisbury and the Mayor of Linyi.

- 3.4.2 *Sustainability agenda and waste to energy:* Key areas of interest Were knowledge management / consulting services to China re: recycling and management of waste more generally; future development of waste to energy technologies; product development sourced from waste recovery and processing; potential investment/equity in plant and product development in the northern Adelaide area and more specifically exploiting the opportunities across South Australia, Australia and internationally using NAWMA or a business arm of NAWMA to undertake pilot or subsequent production plant.
- 3.4.3 *Smart Cities:* discussion regarding what they have done in the area of smart cities and learning from each other about technologies/approaches being used to manage city development. Identify opportunities to link expertise in the two cities around things like Ai, machine learning and the internet of things; Smart infrastructure; and data-driven urban design and decision making.
- 3.5 The subject of waste management and moreover urban sustainability was discussed directly with Mayor Meng and Government officials. Cr Reynolds as a Board Member of NAWMA introduced and framed the discussion on the occasions and similarly at the site meeting to Linyi's international standard waste management facility. This enabled detailed technical and operational discussions between the CEO of NAWMA and the Managing Director of the Plant. NAWMA presentation material is attached.
- 3.6 Arising from these discussions, the CEO of NAWMA is preparing reports on the opportunities possible arising from the engagement for consideration of the NAWMA Board. Specifically these include:
- Advisory Services to Linyi regarding recycling opportunities for separable parts of the waste stream.
  - Sharing of technology applications to assist in addressing community awareness and product sustainability and reuse opportunities.
  - Possible Partnership with Government/New Government with regard to technology development and waste management within highly developed urban environments
  - NAWMAs consideration of the opportunities will in turn be the subject of briefings to the constituent councils.

3.7 During the formal presentation on the 18<sup>th</sup> October in Linyi both the Mayor and Mr Sean Keenihan, as SA President of the ACBA presented to the audience about the opportunities for the :

1. Development of deeper and more meaningful relationships and understanding between the two cities.
2. Reform and refreshing of current drivers of economic growth with the existing countries towards embracing the opportunities arising from artificial intelligence and smart technology.
3. The need for more regular face to face dialogue.
4. The range and depth of key industry sectors within Salisbury and integrated economic and social infrastructure to support ongoing growth and opportunity.

3.8 This was reinforced by Mr Keenihan's commentary regarding the desire of ACBC to provide ongoing support and guidance to both Cities.

3.9 *Business Relationships to facilitate import and export arrangements with Companies:* Over the duration of our relationship with Linyi City the degree of engagement and traction/interest amongst businesses with Salisbury has varied.

As indicated in the April 2019 report to the Sub Committee the desire to engage with South Australian based business associations with whom we could partner to build the interface between both cities businesses was identified.

During subsequent discussions, it became apparent that pursuit of such partnerships with our business association in the time period available would not be conducive to the development of a soundly based proposal. However, the reinforcement of both Cities desire to pursue this agenda is reflected in the MOU which was signed.

3.10 *Cultural Employee, Student, Trade Exchanges or Fairs* – Whilst these topics were not mainstream throughout the discussions, the opportunities for further consideration as to what might be possible was raised by the Mayor of Linyi.

To that end, Salisbury acknowledged that in some circumstances such as an employee exchange or hosting a secondee in a specific area of mutual interest could be very useful. These might include:

- (i) Creating a business interface between associations or specific product or industry sectors to facilitate business growth and investment attraction.
- (ii) Cultural/Event programs such as interfacing with existing State Government initiatives eg the recent visit by the ASO to Shandong Province.
- (iii) Within/across the governance/international relationships offices of the respective Mayors.

#### **4. CONCLUSION / PROPOSAL**

- 4.1 In summary, across all areas of discussion, there was genuine desire to further the existing relationships where appropriate and mutually beneficial to do so.

It was agreed between both cities that a first step, apart from the discussion/opportunities regarding waste management, would be to exchange a schedule of opportunities that could be examined and pursued.

Linyi officials advised that they would be looking to visit Salisbury early in 2020, and as such, this would be an ideal opportunity to address some of the matters raised during our delegation. Moreover, our Council will seek to clarify details of their visit and work to ensure that it coincides with key events and initiative to leverage best value from the visit.

#### **CO-ORDINATION**

Officer:

Date:



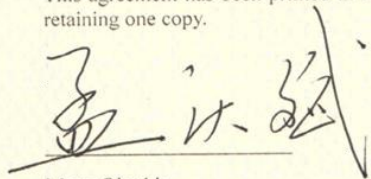
## Memorandum of Understanding between the City of Linyi, the People's Republic of China and the City of Salisbury, the Commonwealth of Australia

The city of Linyi, the People's Republic of China, and city of Salisbury, the Commonwealth of Australia, established a Friendship City Agreement in November 2015 which is characterized by mutual understanding, friendship, and exploring opportunities for trade, investment and exchange between the cities. With the aim of building a long-term partnership between the cities based on the principles of equality, mutual benefit, respect and joint development, the parties have agreed to continue cooperation on the following:

1. Both parties agree to continue the relationship between the two cities as embodied within the Friendship City Agreement.
2. A framework for supporting regular interaction and communication between the cities' leaders shall be established and include the initiation of collaborative dialogues between both parties to facilitate consultation on issues of joint interest such as trade, investment and waste management.
3. Both parties shall actively promote economic and commercial cooperation in keeping with the principles of mutual benefit for their citizens and expand the cooperation between companies in both cities on trade, investments, technology and environmental sustainability. .
4. Both parties shall promote exchange on issues of culture, education, sustainability and technology in the spirit of greater mutual understanding and friendship.
5. Both parties will continue to explore opportunities that further the intent of the Friendship City Agreement including inviting the other side to visit or attend the significant festivals when they see fit in order to cement the bond of friendship between the two cities.
6. On the basis of mutual consultation, the two municipal governments initiate dialogue for consideration of exchange of civil servants to each other for short-term official exchange periods, and cultural exchange activities for young people of both sides.
7. Both parties shall build a link between Linyi municipal government's website and that of the City of Salisbury, so as to enhance publicity and increase mutual understanding.

This agreement applies as of its signature and until further notice unless the parties agree otherwise. The parties may each call for supplements and changes to be made to the Memorandum of Understanding.

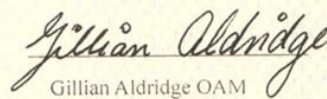
This agreement has been printed in two identical copies in Chinese and English, with each party retaining one copy.



Meng Qingbin

Mayor of Linyi Municipal People's Government

The People's Republic of China



Gillian Aldridge OAM

Mayor of City of Salisbury

The Commonwealth of Australia

Date: 18th October, 2019

## 中华人民共和国临沂市与澳大利亚联邦索尔斯伯里市 合作谅解备忘录

中华人民共和国临沂市与澳大利亚联邦索尔斯伯里市于2015年11月签订了增进了解、加深友谊、促进商贸合作的友好城市协议。为在公平互利、相互尊重和共同发展的原则上建立长期伙伴关系，双方一致同意在以下方面继续合作：

一. 双方同意继续两市的友好城市关系。

二. 建立两市领导访问和会晤机制，就涉及双方共同利益的问题进行磋商。例如贸易、投资、废弃物处理等事宜。

三. 双方应在维护市民利益的原则下积极推动经贸合作，扩大双方在贸易、投资、技术及环保方面的合作。

四. 双方应本着增进双方了解和友谊的精神，加强在文化、教育、可持续发展、科技方面的交流。

五. 双方应适时邀请对方访问或参加重大节日活动，以巩固两市的友好城市关系。

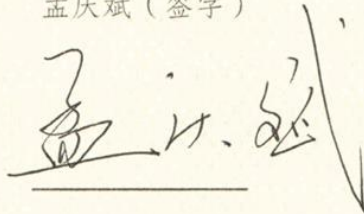
六. 在共同协商的基础上，两市政府开展对话商讨互派公务员开展短期公务交流活动，以及双方定期开展青少年文化交流活动事宜。

七. 双方应在各自网站上建立对方政府网站链接，以扩大宣传，增进双方了解。

本协议自签字起生效，除非双方另有协定。双方可以要求对该合作谅解备忘录进行补充和修改。

本协议一式两份，用中文和英文写成，双方各持一份。

中华人民共和国  
临沂市市长  
孟庆斌（签字）



澳大利亚联邦  
索尔斯伯里市市长  
吉莲·阿尔德里奇（签字）



2019年10月18日



## Jinan & Linyi China October 2019

The recent trip to Jinan and Linyi China was, after a long and exhausting 24 hours of travel, a fantastic opportunity to meet with Mayors, officials and dignitaries from all around the world as well as observe and take in new technologies.

### 15<sup>th</sup> October 2019 – Jinan

I met with leading officials of Shandong Province and the Chinese People's Association for Friendship with Foreign Countries (CPAFFC) as well as representatives from international friendship cities. The visiting Mayors were introduced to each other and then given the opportunity to speak about their ties with China.

We introduced our city, heard from others and had the opportunity to see our Friendship City picture displays.

The evening provided me with the first opportunity to meet the Mayor of Linyi Meng Qingbin and to renew our existing friendship with Mr Zhang Jian, Linyi Director of Foreign Affairs

### 16th October 2019 – Jinan

During day 2 of the Shandong International Friendship Cities Conference for Cooperation and Development (SDIFCC) the theme was 'building our future together' and much of the conversation was around working together and learning from each other. Jinan, as a smart and modern city, was particularly excited about sharing their technology and working collectively with the understanding that there is only one planet so let's work together to make it great and that it's only by sharing ideas that this can happen.

It was a beautiful day in Jinan and taking part in this conference made me even more aware that China is committed to developing friendships as a part of a global community and that we rely on each other for the future of our earth.

Later that day, a banquet hosted by the Jinan Municipal Government was an opportunity for our delegation to meet with Mayor Meng and Mr Zhang Jian, Linyi Director of Foreign Affairs Office in advance of our visit to Linyi. It was a quite an exclusive opportunity for our delegation to have a full hour of the Mayor's time to discuss our pending visit to Linyi.



### 17th October - Linyi

Travelling from Jinan to Linyi we were joined by Mr Sean Keenihan, (the current Vice President of the Australia China Business Council (ACBC) in Australia, and President of ACBC in South Australia, Adam Faulkner, (CEO Of NAWMA) and Daniel Dunn, (Resource Recovery Manager of NAWMA)

Arriving in Linyi we attended a Welcome Reception where we talked about the needs and achievements of the city. It was a great opportunity to be introduced to Mayors and colleagues from Linyi and have an in-depth discussion about opportunities for both our cities

Delegates and officials at this reception included:

Hou Xiaobin ..... Executive Deputy Mayor of Linyi  
 Fan Liansheng..... Secretary General of the CPC Linyi Municipal Party Committee  
 Li Zongtao ..... Director of the Administrative Committee of Linyi Trade City  
 Zhang Hongyong ..... Deputy Secretary General of Linyi, Director of Linyi Bureau of Commerce  
 Zhang Jian ..... Director of Foreign Affairs Office of Linyi  
 Wang Jingyuan ..... Party Secretary of CCPIT Linyi Council

I was then given the opportunity to introduce our delegation with the assistance of our fabulous translator Ms LI Chenxi

### 18th October 2019 – Linyi

This was certainly a busy day commencing with my first speech delivered at the Opening Ceremony of the 10th China (Linyi) International Trade and Logistics Expo at the Lunan International Convention and Exhibition Centre

This speech focussed on thanking Mayor Meng for his invitation to attend the conference and forum and for the opportunity to further the friendship between our two cities. I spoke of Salisbury's economic growth and development and the strong ties we have formed and of course inviting Linyi to collaborate with, and invest in Salisbury. I was grateful to Sean Keenihan who taught me how to say 'I love Linyi' in Chinese which was very warmly received by all.

Salisbury received standing ovation on the world stage at the conclusion that speech and numerous interviews with China TV followed.

The delegation then took part in a site visit of the 10th China (Linyi) International Trade and Logistics Expo where there were displays of food, toys, perfume, musical instruments, jade and much much more.

The second Speech I delivered to the forum was focussed on describing Salisbury's pro-active and pro-business approach and detailing the fantastic businesses and services we have in our City.

The day concluded with the Signing Ceremony of Sister Cities and Cooperation Projects. This was a very formal event and it felt great to be able to reconnect our special friendship with these amazing people and this city.



19th October 2019 - Linyi

On our last day in Linyi we visited the Zhongjieneng (Linyi) Energy Conservation and Environmental Protection Company. This was truly an eye-opening visit. This waste management plant collects and processes all of Linyi's waste. All but 0.6% of the processed waste is converted to energy or re-used in some way. The technology on display was simply mind-blowing and the possibilities for NAWMA are amazing. I am grateful that Linyi is willing to share its technology with the world.

#### Summary

My impression of our trip to Jinan and Linyi is that our friendship, most particularly, with Linyi is very valuable and the opportunity to travel there and meet with such forward thinking, generous people and be part of their commitment to working together for a better world is quite inspiring.

I feel that the delegation, including Adam Faulkner and Danial Dunn from NAWMA learnt a great deal in the area of waste management and to be privy to such amazing technology was very exciting.

The opportunity to gain knowledge and to further foster our great friendships with this fast growing exciting City presents great benefits for Salisbury.



**Councillor Graham Reynolds – Chair of Strategic and International Partnerships Sub Committee**

**Notes from China Trip**

**Key Points**

1. Attendance by a delegation from the City of Salisbury, particularly the level of representation and when considering the absence of other Australia Local Government representatives, was significant to maintaining the relationship and level of engagement with the Shandong Province and City of Linyi. This provided a clear and unambiguous message to the Chinese Government of the City of Salisbury's commitment and willingness to pursue mutually beneficial initiatives.
2. Renewal of the Sister City partnership agreement with Linyi provides a basis for increased future engagement and collaboration.
3. Mutually beneficial initiatives, particularly in Waste Management, provide the greatest potential for collaboration between Linyi and the City of Salisbury.
4. The City of Salisbury will further engage with Linyi on potential collaboration initiatives, including in the areas of education, research and development, and advanced manufacturing.
5. Based on discussions with the Mayor of Linyi, the City of Salisbury expects a follow on visit by a Linyi delegation in early 2020.

**Jinan: 15 – 16 October 2019**

**Shandong International Friendship Cities Conference for Cooperation and Development (SDIFCC)**

The Shandong International Friendship Cities Conference for Cooperation and Development (SDIFCC) was held from 15 – 16 October 2019, with the theme of "Deepening Friendship Cities Cooperation and Sharing Development Opportunities ". A total of 708 people in 93 delegations, 49 at the Provincial (ie. State) level and 44 at the Municipal (Local) level, from 35 countries in five continents were present.

The Shandong Province has had sister city relationship with South Australia since 1986, with various South Australian Councils having sister city relationships with cities within Shandong Province (Salisbury is a sister city with Linyi). Most recent high profile engagement at State Government (Province) level was the April 2016 State delegation led by then SA Premier, Jay Wetherall with approximately 15 Councils represented, including Mayor Aldridge and the CEO.

**South Australian Representation at SDIFCC.** Salisbury was the only South Australian (and Australian) Local Government represented at the SDIFCC by their Mayor and CEO. The only other representation from any South Australian Local Government was from the Adelaide City Council, who sent two staff representatives. The significance of this to Salisbury was two fold:

1. Mayor Aldridge was the only Australian representative invited to and present at meetings and functions with Shandong and other international Provincial leaders, and

2. Salisbury was the only Australian city specifically featured in the SDIFCC photo exhibition on Shandong international friendship cities over the past 40 years.

An SA State Government delegation of approximate 20 staff were present at the SDIFCC who were undertaking a Chinese study trip as part of a leadership development course. The significance of this course was that the attendees are mostly at Director level within their respective SA Government Departments, who are viewed as potential future Department leaders. This provided an opportunity for Salisbury Council to engage with various delegates, specifically regarding the Salisbury High School upgrade with an Education Department Director, and Waste Management initiatives with an Environmental Protection Agency (EPA) representative.

**Other Australian Representatives.** Although not within a Sister City relationship with Shandong, the NT Government had one representative (staff) given the increasing Chinese financial interests in NT mining. To our knowledge, no other Australian representatives present.

#### **Meeting with new Mayor of Linyi**

Attending the SDIFCC also provided an opportunity to meet and engage with the Mayor of Linyi, Meng Qingbin who has only recently been elected to this position since the last Salisbury visit to Linyi, and renew acquaintances with Mr Zhang Jian, Linyi Director of Foreign Affairs Office whom the Mayor and CEO had met on previous trips. Aside from a brief introduction before the Welcome Reception, the Salisbury delegation had an exclusive one hour lunch meeting with the Mayor on Day 2 of the SDIFCC, which proved to be a fruitful discussion leading into the visit to Linyi.

During breaks in the SDIFCC there were numerous approaches from Chinese media to the Mayor and Councillor Reynolds. Coverage of some of this media can be seen at:

[http://subsites.chinadaily.com.cn/en/2019-10/17/c\\_420725.htm](http://subsites.chinadaily.com.cn/en/2019-10/17/c_420725.htm) (see below)

<https://news.cgtn.com/news/2019-10-17/Shandong-expands-friendship-with-international-cities-KRDSKbjwCQ/index.html>

Mr Sean Keenihan joined the Salisbury delegation in Jinan on the evening of 16 October 2019. Mr Keenihan is the current Vice President of the Australia China Business Council (ACBC) in Australia, and President of ACBC in South Australia.

**Linyi: 17 - 20 October 2019**

The Salisbury Council delegation was joined in Linyi by NAWMA representatives, Mr Adam Faulkner (CEO) and Mr Danial Dunn (Operations Manager). Note during the delegations time with Linyi there were no other Australian representatives present (note the Local Governments of Hume in Victoria and Albany in Western Australia are also Sister Cities with Linyi).

**Thursday 17 October 2019 - Welcome Reception**

The Salisbury delegation (including Mr Sean Keenihan and NAWMA representatives) attended a Welcome reception with the Mayor of Linyi and other Sister Cities of Linyi, including representatives from Japan, Korea and Armenia.

Whilst in a waiting room prior to the official welcome from the Linyi City officials and the Welcome reception, the Salisbury delegation was introduced to Mr. Li Huaxin, the former Chinese Ambassadorial Counsel General in Sydney (who was also the former Chinese Ambassador to Saudi Arabia, Syria and Iraq). In the course of conversation, the former Counsel General advised that he had only recently visited Salisbury within the last few weeks, specifically going to the RM Williams factory in Salisbury South, and planned return to Salisbury in the future. Accordingly, he was extended an invitation to visit Salisbury Council during his next visit.

It also became apparent during the next few days that Mr Li attendance in Linyi was due to him being very influential in global engagement activities for Linyi, where he also presented at the Linyi International Cooperation and Exchange Meeting. The delegation also frequently ran into Mr Li in the hotel at meal times, including on one occasion when he was wearing an RM Williams rugby top.

The Salisbury delegation then attended an official welcome (the 'Big Chair' ceremony) presided over by Mr Wang Yujun, the Secretary of the CPC Linyi Municipal Party Committee (who in Chinese terms is similar to our Governor and theoretically Mayor Meng's superior), who introduced Linyi's Local Government officials, including:

Hou Xiaobin	Executive Deputy Mayor of Linyi
Fan Liansheng	Secretary General of the CPC Linyi Municipal Party Committee
Li Zongtao	Director of the Administrative Committee of Linyi Trade City
Zhang Hongyong	Deputy Secretary General of Linyi, Director of Linyi Bureau of Commerce
Zhang Jian	Director of Foreign Affairs Office of Linyi
Wang Jingyuan	Party Secretary of CCPIT Linyi Council

This was followed by the Salisbury Mayor introducing the Salisbury delegation, with subsequent statements of support being shared (albeit through interpreters).

At the Welcome Reception, Mayor Aldridge was seated at the head table with the Mayor of Linyi and other Provincial Leaders, whilst the rest of the Salisbury delegation was seated with Mr Zhang Jian and the delegation from Armenia (2 people).

### **Friday 18 October 2019 - Opening Ceremony – 10<sup>th</sup> China (Linyi) International Trade and Logistics Expo**

All members of the Salisbury delegation attended the Opening Ceremony of the 10<sup>th</sup> China (Linyi) International Trade and Logistics Expo. Of significant note was that the Mayor was invited to speak at the Opening Ceremony, and was the first international speaker after the two Chinese speakers, being followed by representatives from Japan and Korea. The highlight of the Mayor's speech was using the term 'Wau I Linyi' which translates into 'I love Linyi' at the end of her speech, which received a very warm reaction from all Chinese present.

### **2019 China (Linyi) International Cooperation Exchange Forum**

Speeches made by both the Mayor and Mr Sean Keenihan that focussed largely on relationships, collaboration and mutual opportunities. Mr Sean Keenihan spoke on behalf of the capacity of SA President of the Australian China Business Council and positioned Salisbury as innovative and progressive. Importantly providing endorsement and desire of ACBA to continue to support and work with Salisbury to further enhance relationships across business and cultural spectrum of relationships. Aside from the Mayor of Linyi's speech, there were also speeches from Mr Li Huaxin (former Ambassador), and representatives from Korea, Japan, Malaysia, Italy, and Russia. This was followed by the signing of the updated Sister City agreements and group photo (see attached).

### **Saturday 19 October 2019 – Site Visit to Linyi Waste Management Plant**

Salisbury Delegation toured the Linyi Waste Management Plant, which handles all Municipal waste for Linyi. The delegation was hosted by Mr Sun Xudong, Chairman and General Manager of the China Energy Conservation (Linyi) Environmental Energy Corp (CECEP), and Mr Xu Dachuan, General Manager of Market Investment Department.

The Linyi Waste Management Plant handles all waste for Linyi, a city of over 10 Million people. The CECEP are currently pursuing 20 different Waste Management projects, with a planned site expansion of over 50% to occur in the next few years. Due to the size of the plant, only approximately 2/3s of the site could be visited in the timeframe available. Nevertheless, the delegation was able to see:

1. Waste to Energy plant;
2. Heat transfer to surrounding industrial park;
3. Organics waste recycling;
4. Bio-gas processing.

**Waste to Energy.** Most household waste is burned to convert waste to energy – this includes waste that NAWMA would recycle. The Chinese stated that they didn't have a recycling sorting capability, and that the recyclable product has a higher calorific value (thus they get more energy from recyclable products when burned). Approximately 10% of the waste becomes Pot-ash (ie. residue from burning that falls to the bottom of the furnace) and is reused in building products (concrete). Approximately 0.6% of the waste becomes Fly-ash (ie. residue from burning that travels through the smoke stacks) that is filtered to prevent harmful substances entering the atmosphere, and is disposed of through land-fill (ie. of all their solid waste, only 0.6% makes its way into landfill).



**Heat transfer to surrounding industrial park.** Steam generated through waste to energy (to drive the turbines) is further distributed through a pipe network to supply heat to an adjacent industrial park.

**Organics waste recycling.** This was similar to what NAWMA already do with organic waste to create organic fertilisers, although the Chinese include animal waste (which is not allowed in Australia).

**Bio-gas processing.** This was similar to what is being proposed beside NAWMA's Edinburgh Parks site by DeLorean, producing gas and heat through decomposing organic rubbish and food waste, and converting to electricity and thermal energy (known as 'anaerobic digestion').

NAWMA's representatives commented that it appeared to be the most advanced Waste Management plant that they had seen in the world.

NAWMA also presented their capabilities, specifically the sorting of recyclable products through their Material Recovery Facility (MRF) at Edinburgh Parks. What was clear from discussions between both parties is that what NAWMA are good at, the Chinese don't do, and what the Chinese are good at, NAWMA currently don't do. Thus there appeared to be great opportunities for collaboration to mutually address the deficiencies in the respective waste capabilities by leveraging the strengths in the respective waste capabilities.

Note that attendance by the heads of NAWMA's largest shareholder (ie. the Mayor and CEO of Salisbury) and a Board Member of NAWMA (Councillor Reynolds) demonstrated to the Chinese that discussions and collaboration regarding Waste management had the full backing of NAWMA's 'owners', which in Chinese culture is a very powerful message.

#### **Dinner with Mayor of Linyi and staff**

The Salisbury delegation attended a private dinner forum hosted by the Mayor of Linyi and his Directors. Over the course of the dinner many opportunities for collaboration were discussed, including waste management, education, research and development, advanced manufacturing and staff exchanges to work on projects of mutual benefit. Further an undertaking was made to follow up these discussions on return to Australia via the provision of lists of projects and opportunities from both Linyi and Salisbury for mutual pursuit. What was particularly encouraging from the discussion was that Mayor Meng had been thoroughly briefed as to our site visits and discussions regarding sustainability initiatives and waste management opportunities from earlier that day. The dinner forum finished with gifts exchanged between the Mayors.

#### **Further information:**

NAWMA Corporate Video can be viewed via this link:

<https://www.nawma.sa.gov.au/about-nawma/in-the-media/>



2019 ICEM Group Photo

# EACH YEAR NAWMA...



Delivers services to more than  
**100,000**  
households within the Cities of Salisbury and Playford and the Town of Gawler



Generates  
**11,000**  
MWh of electricity to power 1,900 SA homes from Australia's first landfill gas and solar power plant at a landfill site.



Recovers  
**37,000**  
tonnes of organic material which is sent for composting in South Australia



Processes  
**86,000**  
tonnes of landfill material



Provides employment for nearly  
**80**  
people



Sorts  
**55,000**  
tonnes of recyclables



Provides more than  
**16,000**  
hard-waste services



Phone 8259 2100

[www.nawma.sa.gov.au](http://www.nawma.sa.gov.au)

# DID YOU KNOW?



- NAWMA offers residents and people working with residents, free tours of its facilities throughout the year.
- Paper collected via NAWMA's yellow-lid recycling bins is recycled back into *The Advertiser* newsprint.
- NAWMA's Uleybury Balefill and Renewable Energy Park won the Landfill Excellence category of the 2019 Australian Landfill and Transfer Stations Awards.
- A wide variety of items that can't be recycled via the yellow-lid recycling bin can be recycled at NAWMA's two Resource Recovery Centres, for example liquid paint, x-rays, used cooking oil and electronic waste.
- In 2018, NAWMA's Material Recovery Facility (MRF) won a Local Government Professionals Australia award for 'Excellence in Environmental Leadership and Sustainability'.
- Food waste is accepted in the green-lid organics bin, which is then composted along with garden waste.
- Residents of Playford and Salisbury councils are eligible for two free hard-waste services each financial year.
- NAWMA recently secured grant funding for a paper and plastics detecting robot to enhance recovery of material at its MRF.
- NAWMA's two Resource Recovery Centres are open every day of the year with the exception of New Year's Day, Good Friday, ANZAC Day and Christmas Day.
- Free trailer hire is available for residents of Salisbury and Playford councils to use in conjunction with a hard-waste voucher.
- Residents can request a range of services including bin repairs online via NAWMA's website.



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