



## **AGENDA**

### **FOR STRATEGIC AND INTERNATIONAL PARTNERSHIPS SUB COMMITTEE MEETING TO BE HELD ON**

**8 APRIL 2019 AT CONCLUSION OF THE SPORT, RECREATION AND GRANTS  
COMMITTEE**

**IN COMMITTEE ROOMS, 12 JAMES STREET, SALISBURY**

#### **MEMBERS**

Cr G Reynolds (Chairman)  
Mayor G Aldridge (ex officio)  
Cr L Braun  
Cr P Jensen  
Cr N Henningsen  
Cr D Proleta (Deputy Chairman)  
Cr J Woodman

#### **REQUIRED STAFF**

Chief Executive Officer, Mr J Harry  
General Manager City Development, Mr T Sutcliffe  
General Manager Community Development, Ms P Webb  
Manager Economic Development & Urban Policy, Mr G Ratsch  
PA to General Manager Community Development, Mrs B Hatswell

#### **APOLOGIES**

#### **LEAVE OF ABSENCE**

#### **PRESENTATION OF MINUTES**

Presentation of the Minutes of the Strategic and International Partnerships Sub Committee Meeting held on 12 February 2019.

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**REPORTS**

SIPSC1 Future Reports for the Strategic and International Partnerships  
Sub Committee ..... 7

SIPSC2 Invitation from the Municipal Government of Linyi to visit Shandong in  
October 2019 ..... 9

**OTHER BUSINESS**

**CLOSE**



**MINUTES OF STRATEGIC AND INTERNATIONAL PARTNERSHIPS SUB  
COMMITTEE MEETING HELD IN COMMITTEE ROOMS, 12 JAMES STREET,  
SALISBURY ON**

**12 FEBRUARY 2019**

**MEMBERS PRESENT**

Cr G Reynolds (Chairman)  
Cr L Braun  
Cr P Jensen  
Cr N Henningsen  
Cr D Proleta  
Cr J Woodman

**OBSERVERS**

Nil

**STAFF**

Chief Executive Officer, Mr J Harry  
General Manager Community Development, Ms P Webb  
Manager Economic Development & Urban Policy, Mr G Ratsch  
PA to General Manager Community Development, Mrs B Hatswell

The meeting commenced at 9.00 pm

The Chairman welcomed the members, staff and the gallery to the meeting.

**APOLOGIES**

An apology has been received from Mayor G Aldridge.

**LEAVE OF ABSENCE**

Nil

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## **PRESENTATION OF MINUTES**

Moved Cr J Woodman  
Seconded Cr P Jensen

The Minutes of the Strategic and International Partnerships Sub Committee Meeting held on 15 May 2018, be taken and read as confirmed.

**CARRIED**

## **REPORTS**

### **SIPSC1 Future Reports for the Strategic and International Partnerships Sub Committee**

Moved Cr D Proleta  
Seconded Cr J Woodman

1. The information be received.

**CARRIED**

### **SIPSC2 Appointment of Deputy Chair - Strategic and International Partnerships Sub Committee**

Moved Cr N Henningsen  
Seconded Cr L Braun

1. Cr Donna Proleta be appointed as Deputy Chair of the Strategic and International Partnerships Sub Committee for a term of two years.

**CARRIED**

### **SIPSC3 Background Context for Civic Relationships**

Moved Cr D Proleta  
Seconded Cr N Henningsen

1. That this report be received and noted.

**CARRIED**

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**SIPSC4 Update on the 2018 Mobara Delegation**

Moved Cr D Proleta

Seconded Cr N Henningsen

1. That the information report be received and noted.

With leave of the meeting and consent of the seconder Cr D Proleta  
VARIED the RECOMMENDATION as follows:

1. That the information report be received and noted.
2. Staff communicate with representatives of Mobara Delegates to investigate opportunities to change the cycle of visits to take place outside the year of our Local Government Elections.

**CARRIED**

**SIPSC5 Linyi Background and Update**

Moved Cr L Braun

Seconded Cr P Jensen

1. That this report be noted.
2. That Council take no further action on visiting Linyi this financial year but continue to liaise with Linyi regarding the direction of its international program to identify complementary opportunities.

**CARRIED**

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**OTHER BUSINESS**

**OB1 Strategic and International Partnerships Sub Committee Terms of Reference Review**

Moved Cr N Henningsen  
Seconded Cr D Proleta

1. That staff review the Strategic and International Partnerships Sub Committee Terms of Reference for the purpose of providing a strategic focus that encourages and enables the identification of opportunities for the City of Salisbury to encourage knowledge transfer across economic, community, cultural and environmental themes, including any budget implications.
2. That staff identify preliminary opportunities for Sub Committee consideration with potential for further assessment and pursuit.
3. That a report be provided to the Sub Committee discussing these matters at its May 2019 meeting, and include advice on cost implications of any changed approach.

**CARRIED**

**CLOSE**

The meeting closed at 9.42 pm.

CHAIRMAN.....

DATE.....

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<b>ITEM</b>	SIPSC1  <b>STRATEGIC AND INTERNATIONAL PARTNERSHIPS SUB COMMITTEE</b>
<b>DATE</b>	08 April 2019
<b>HEADING</b>	Future Reports for the Strategic and International Partnerships Sub Committee
<b>AUTHOR</b>	Joy Rowett, Governance Coordinator, CEO and Governance
<b>CITY PLAN LINKS</b>	4.3 Have robust processes that support consistent service delivery and informed decision making.
<b>SUMMARY</b>	This item details reports to be presented to the Strategic and International Partnerships Sub Committee as a result of a previous Council resolution. If reports have been deferred to a subsequent month, this will be indicated, along with a reason for the deferral.

#### **RECOMMENDATION**

1. The information be received.

#### **ATTACHMENTS**

There are no attachments to this report.

#### **1. BACKGROUND**

- 1.1 Historically, a list of resolutions requiring a future report to Council has been presented to each standing committee for noting.
- 1.2 The reports to standing committees also capture reports that are required to be presented to sub committees that fall within the responsibility of that standing committee.
- 1.3 The administration will now separate these and present a report indicating items that, as a result of a Council resolution, will be presented to each sub committee.

#### **2. CONSULTATION / COMMUNICATION**

- 2.1 Internal
  - 2.1.1 Report authors and General Managers.
- 2.2 External
  - 2.2.1 Nil.

### 3. REPORT

3.1 The following table outlines the reports to be presented to the Strategic and International Partnerships Sub Committee as a result of a Council resolution:

Meeting Item	Heading and Resolution	Officer
25/02/2019	<b>Strategic and International Partnerships Sub Committee Terms of Reference Review</b>	Pippa Webb
1.1.2-SIPSC-OB1	<p>1. That staff review the Strategic and International Partnerships Sub Committee Terms of Reference for the purpose of providing a strategic focus that encourages and enables the identification of opportunities for the City of Salisbury to encourage knowledge transfer across economic, community, cultural and environmental themes, including any budget implications.</p> <p>2. That staff identify preliminary opportunities for Sub Committee consideration with potential for further assessment and pursuit.</p> <p>3. That a report be provided to the Sub Committee discussing these matters at its May 2019 meeting, and include advice on cost implications of any changed approach.</p>	
<b>Due:</b>	May 2019	

### 4. CONCLUSION / PROPOSAL

4.1 Future reports for the Strategic and International Partnerships Sub Committee have been reviewed and are presented for noting.

### CO-ORDINATION

Officer: EXECUTIVE GROUP  
Date: 01/04/2019



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<b>ITEM</b>	SIPSC2
	<b>STRATEGIC AND INTERNATIONAL PARTNERSHIPS SUB COMMITTEE</b>
<b>DATE</b>	08 April 2019
<b>HEADING</b>	Invitation from the Municipal Government of Linyi to visit Shandong in October 2019
<b>AUTHOR</b>	Greg Ratsch, Manager Economic Development & Urban Policy, City Development
<b>CITY PLAN LINKS</b>	4.1 Strengthen partnerships that enable us to better address our community's priorities.
<b>SUMMARY</b>	Council has received an invitation from the Linyi Municipal Government to send 2-3 people to the Shandong International Sister Cities Cooperation and Development Conference in Jinan on 15 & 16 October 2019 and to attend the China (Linyi) Cooperation and Exchange Forum from 17 - 20 October. 2019.

#### **RECOMMENDATION**

1. That the invitation from the Linyi Municipal Government to send 2-3 people to the Shandong International Sister Cities Cooperation and Development Conference in Jinan on 15 & 16 October 2019 and attend the China (Linyi) Cooperation and Exchange Forum from 17 - 20 October 2019 be accepted.
2. That the Mayor, Chairperson of the Strategic and International Partnerships Sub-Committee and the Chief Executive Officer be endorsed as Council's representatives.
3. That the City of Salisbury cover the cost of international travel for attendance from the existing Sister Cities budget line.
4. The CEO explore the opportunity of increasing the delegation with the Government of Linyi by 2, with representation of appropriate business associations based in South Australia.
5. That subsequent to this visit, a report be presented to Council highlighting identified opportunities to build the economic elements of the Linyi relationship around technical and knowledge transfer and to develop a cultural component.

#### **ATTACHMENTS**

This document should be read in conjunction with the following attachments:

1. Invitation from the Municipal Government of Linyi

#### **1. BACKGROUND**

- 1.1 The City of Salisbury signed a Friendship City Agreement with the Linyi Municipal Government in November 2015 when the former Mayor of Linyi, Zhang Shuping, visited Salisbury. That agreement sought to promote cooperation and exchange across a range of economic, social and cultural fields.

- 1.2 The Mayor, Chief Executive Officer and Manager Economic Development and Urban Policy visited Linyi in April 2016 as part of a broader State Government delegation to China to mark the thirtieth anniversary of South Australia's relationship with Shandong. The overall delegation was led by Premier Weatherill with the delegation's visit to Linyi led by Minister Brock and Mayor Aldridge.
- 1.3 Each year Council receives an invitation to attend the China (Linyi) International Trade and Logistics Expo. To date these invitations have been declined.
- 1.4 At its meeting on 24 July 2017, Council resolved as follows:

2. *That Council aim to lead a delegation to Linyi in 2018-19 subject to:*
- *the progression of current discussions with the China Council for Promotion of International Trade regarding the development of a platform for local firms to enter China through the IMC Bonded Area*
  - *establishing the level of business take-up of Council's international trade program; and*
  - *identification of the opportunities for an expanded civic relationship to support the current economic development focus of the Salisbury/Linyi Friendship City Agreement.*

*Resolution No. 1904/2017*

- 1.5 Further, at its meeting on 25/09/2017 Council resolved:

6. *That staff prepare a business case assessment for the committee's consideration of the following projects discussed at the workshop held on 22nd August 2017:*
- i. *Develop the economic elements of the Linyi relationship around technical and knowledge transfer, and explore opportunities to develop a cultural component;*

*Resolution No. 2047/2018*

- 1.6 Subsequently at its meeting on 25 February 2019 Council resolved:

2. *That Council take no further action on visiting Linyi this financial year but continue to liaise with Linyi regarding the direction of its international program to identify complementary opportunities.*

*Resolution No. 0089/2019*

## **2. CONSULTATION / COMMUNICATION**

- 2.1 Internal
- 2.1.1 Nil
- 2.2 External
- 2.2.1 Nil

## **3. REPORT**

- 3.1 The resolution of Council on 25 February 2019 was based on the advice received from Linyi following Council's request for information on the direction of Linyi's

- International Program. At the time the advice was received there was a significant organisational change process underway in Linyi, including the specific plans for their relationship with Salisbury at this point in time.
- 3.2 Council has received an invitation from the Linyi Municipal Government to send 2-3 people to visit Shandong in October 2019. A copy of this invitation is provided as Attachment 1 to this report.
- 3.3 The program proposed by the Linyi Municipal Government is:
- 15-16 October - Shandong International Sister Cities Cooperation and Development Conference in Jinan. This conference has a business matching component and staff will seek feedback from Salisbury's business community on whether they wish any opportunities to be progressed through this.
  - 17-18 October – China (Linyi) International Cooperation and Exchange Forum including opening ceremony for the 10th China (Linyi) International Trade and Logistics Expo
  - 19-20 October – Participation in a series of activities held by the Trade and Logistics Expo and tour of the city.
- 3.4 The invitation from Linyi includes the offer to cover the cost of return flights, accommodation and transportation within Shandong.
- 3.5 Although the offer from Linyi is generous and appreciated, Council has no formal policy regarding who bears the cost for participants responding to such invites preferring to consider invites on the merits of economic and social/cultural value to the City of Salisbury. With regard to regular Sister City visits to Mobarra, the practice has been for participants to pay their own way with Council covering the costs for any required staff member to attend. This practice has largely applied to cultural and educational exchange.
- 3.6 Given that the invitation is part of a broader invitation to Linyi's friendship cities with a set program, the opportunity to establish relationships with Linyi's new leadership (noting the importance of relationships in Chinese culture) and the potential opportunity to progress a trade agenda, which has previously been endorsed as part of Council's economic growth/investment agenda, it is considered worthwhile to accept this invitation. It is proposed that Council cover the cost of international travel and incidentals to China from the existing Sister Cities budget. It is estimated that the cost of travel and incidentals would be in the vicinity of \$2,000 per delegate.
- 3.7 Although the invite received suggests a delegation of 2-3 people, and they would meet the costs, it would seem reasonable to approach Linyi to enable us to increase our delegation with persons who might enable the City of Salisbury to maximise the value of the visit from both an economic and cultural perspective. Any additional delegates would need to meet all costs associated with travel, accommodation and attendance at the conferences.

#### **4. CONCLUSION / PROPOSAL**

- 4.1 The invitation from the Municipal Government of Linyi provides an opportunity to progress a range of agendas consistent with our Friendship Agreement.

- 4.2 Both the Shandong International Sister Cities Cooperation and Development Conference and the China (Linyi) Cooperation and Exchange Forum includes economic and cultural components as well as the opportunity for bilateral discussions on what this might mean for specific opportunities that Council might consider progressing with Linyi. These opportunities can be further explored through discussions outside formal programmed sessions.
- 4.3 These face-to-face discussions provide a practical way to identify how to build the economic elements of the Linyi relationship around technical and knowledge transfer and to explore opportunities to develop a cultural component.
- 4.4 The time spent in Linyi also provides an opportunity to meet with Linyi's new Mayor, Mr Meng Qingbin, and senior staff to build the relationship and better understand and discuss their priorities for Linyi's international program.

### **CO-ORDINATION**

Officer: EXECUTIVE GROUP

Date: 01/04/2019

# 临沂市人民政府外事办公室

Foreign Affairs Office of Linyi Municipal Government

尊敬的吉兰·阿尔德里奇市长：

山东省人民政府将于 2019 年 10 月 15 日在济南举办山东国际友城合作发展大会。我市诚挚邀请您率政府代表团 2-3 人参加 10 月 15 日晚的省政府欢迎招待会以及 16 日上午的开幕式活动。

活动结束后，我们欢迎吉兰·阿尔德里奇市长一行前往临沂参加第十届中国（临沂）国际商贸物流博览会，出席 17 日晚的市领导会见和欢迎宴会活动并参加 18 日上午的开幕式及下午计划举办的 2019 中国(临沂)国际合作交流论坛。

另外，我市将承担贵方代表团 2-3 人的往返国际机票(经济舱)以及在山东境内的食宿及交通费用。

我们期待能在 4 月 15 日之前收到您的回复。非常感谢！

附件：1. 山东国际友城合作发展大会日程

2. 2019 中国(临沂)国际合作交流论坛日程

临沂市人民政府外事办公室

2019 年 3 月 20 日

Address: No. 17, Beijing Road, Lanshan District, Linyi City, Shandong Province, P. R. China

Tel: (0539)8726680

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E-mail: wsb@ly.shandong.cn

## 附件 1

山东国际友城合作发展大会日程		
时间	项目	备注
10月15日(星期二)	各代表团抵达济南	
18:00-18:30	省主要领导会见	
18:45-20:30	欢迎招待会	
10月16日(星期三)		
09:00-11:00	开幕式	由分管副省长主持,主要内容: 1.播放山东宣传片; 2.省委主要导致辞; 3.全国对外友协领导致辞; 4.友城嘉宾,友好人士代表发言; 5.省政府主要领导主旨演讲。
11:00-11:30	签约仪式	
14:00-16:30	中小企业合作发展对接洽谈会	
14:00-16:30	文化旅游推介会	
14:00-16:30	友城双边会晤	
10月17日(星期四)	全天考察交流	济南(15-17日)青岛(17-20日)举办山东国际友城商品展

## 附件 2

2019 中国 (临沂) 国际合作交流论坛日程		
时间	项目	备注
10月17日(星期四)	各代表团抵达临沂	
18:00-18:25	市领导会见	
18:30-20:30	欢迎招待会	
10月18日(星期五)		
09:00-11:00	第十届商博览会开幕式	
14:00-15:00	2019 中国 (临沂) 国际合作交流论坛	1. 播放临沂城市形象宣传片 2. 市领导致辞 3. 省友协领导致辞 4. 外方嘉宾代表发言
15:00-15:30	文化旅游推介会	
15:30-15:45	友城及合作项目签约仪式	
10月19-20日 (星期六、星期日)	组织参会嘉宾参加商博会系列活动及市内考察交流。	

# 临沂市人民政府外事办公室

Foreign Affairs Office of Linyi Municipal Government

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Honorable Mayor Gillian Aldridge,

Shandong Provincial People's Government will hold Shandong International Sister Cities Cooperation and Development Conference in Jinan on October 15, 2019.

We sincerely invite you and your delegation to attend the Welcoming Reception of the Provincial Government with 2 to 3 delegates on the evening of October 15 and the Opening Ceremony on the morning of October 16.

After the event, we sincerely welcome Mayor Gillian Aldridge and your delegation to Linyi city to attend the 10th China (Linyi) International Trade and Logistics Expo. Our major municipal leaders will meet with Mayor Gillian Aldridge and the delegation and host a welcoming banquet on the evening of the October 17. You are welcome to attend the Opening Ceremony on the morning of October 18 and 2009 China (Linyi) International Cooperation and Exchange Forum in the afternoon. Between October 19 and 20, the delegations could participate in a series of activities held by the trade and logistics expo and tour the city of Linyi.

In addition, we will bear the cost of the delegation's round-trip international air ticket (economy class) for 2-3 people, accommodation and transportation in Shandong Province.

We look forward to hearing from you by April 15. Thank you very much!

Yours sincerely,

Zhang Jian  
Linyi Foreign Affairs Office of  
Linyi Municipal People's Government  
Shandong, PRC.  
March 20, 2019



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Address: No. 17, Beijing Road, Lanshan District, Linyi City, Shandong Province, P. R. China  
Tel: (0539)8726680 Fax: (0539)8726684 E-mail: wsb@ly.shandong.cn



## Annex A

<b>Agenda of Shandong International Sister Cities Cooperation and Development Conference</b>		
<b>Time</b>	<b>Item</b>	<b>Remarks</b>
<b>Oct.15 (Tue.)</b>	Arrival at Jinan	
<b>18:00-18:30</b>	Meeting With Key Provincial Leaders	
<b>18:45-20:30</b>	Welcome Reception	
<b>Oct.16 (Wed.)</b>		
<b>09:00-11:00</b>	Opening Ceremony	Preside Over by Vice Governor Contents: 1.Play a Shandong Promotional Video; 2.Speeches by Major Leaders of Provincial Party Committee; 3.Speech by Leader of the Chinese People's Association for Friendship with Foreign Countries; 4.Speeches by Guests and Representatives From Sister Cities; 5. Keynote Speech by the Major Provincial Leader.
<b>11:00-11:30</b>	Signing Ceremony	
<b>14:00-16:30</b>	Small and Medium-Sized Enterprises Cooperation and Development Meeting	
<b>14:00-16:30</b>	Cultural Tourism Promotion Conference	
<b>14:00-16:30</b>	Bilateral Meetings Between Sister Cities	
<b>Oct.17(Thur.)</b>	All-Day Visits and Exchanges	Shandong International Sister Cities Commodity Exhibition will be held in Jinan (Oct.15-17) and Qingdao(Oct.17-20)

## Annex B

<b>Agenda of 2019 China (Linyi) International Cooperation and Exchange Forum</b>		
<b>Time</b>	<b>Item</b>	<b>Remarks</b>
<b>Oct.17 (Thur.)</b>	Arrival at Linyi	
<b>18:00-18:25</b>	Meeting With Municipal Leaders	
<b>18:30-20:30</b>	Welcome Banquet	
<b>Oct.18 (Fri.)</b>		
<b>09:00-11:00</b>	Opening Ceremony of the 10th Chinese (Linyi) International Trade and Logistics Expo	
<b>14:00-15:00</b>	2019 China (Linyi) International Cooperation and Exchange Forum	1.Play Linyi City Image Video 2.Speeches by Municipal Leaders 3.Speech by Leader of Shandong People's Association for Friendship With Foreign Countries 4.Speeches by Foreign Guests
<b>15:00-15:30</b>	Cultural Tourism Promotion Conference	
<b>15:30-15:45</b>	Signing Ceremony of Sister Cities and Cooperation Projects	
<b>Oct.19-20 (Sat. &amp; Sun.)</b>	Participate in a series of activities held by the trade and logistics expo and tour the city.	